



To Whom It May Concern:

Matt performed a workshop for my team which led to transformative results. My team is still using the tools and concepts that Matt introduced us to, allowing us to work together better and make more comprehensive decisions for the group. I can recommend Matt without hesitation to work with you individually or your team altogether.

My team performs financial consulting work for companies and individuals across the country and around the globe. We are often brought in as experts in legal matters so we are continually working with a sense of urgency. We have to deliver our services with a high degree of accuracy and precision. Needless to say, this puts my team under high levels of stress which can exacerbate interpersonal issues. This environment makes it imperative that each team member is equipped with tools and techniques to address issues that arise in a manner that mitigates conflict, increases understanding, and ensures that they continue to **operate together effectively**.

Matt delivered an engaging and informative two-day workshop. The first day he introduced concepts that allowed each of us to understand ourselves better. During this process of self-discovery, the other team members were able to observe and appreciate the styles of each of their teammates. He left us with “homework” that we reviewed after the first day. It was amazing to see their eyes light up as the team started to appreciate their own styles and the styles of others. With that foundation, Matt showed how each of us can work together effectively, and how we can identify sources of conflict and nip them in the bud. Within just two days, the team grasped the concepts that they continue to use in their work to this day.

I am very proud of my team and am always looking for ways to provide them with tools to grow and improve. I was delighted when Matt shared with me how well balanced my team is. I am also grateful for how my team has embraced the techniques that Matt taught us. If you are interested in improving team performance, I recommend Matt Schlegel of Schlegel Consulting.

Sincerely,

Neil J. Beaton
Managing Director
Alvarez & Marsal Valuation Services